



**AMETHYST SERVICE
PROPOSITION
SIMPLY FOCUSED =
EXTRAORDINARY OUTCOMES**

ACIS seeks to form long term partnerships with our clients. Our consultative and adaptive approach to captive management goes beyond the day-to-day administrative & financial requirement. The Amethyst team should be viewed as a logical extension of the client resource team.

Our expert services are focused on one thing helping clients realize their long term goals of reducing costs, stabilizing outcomes and gaining control over their risk and insurance finance programs.

ACIS associates fulfill client needs by developing and managing formalized insurance structures in regulated domiciles of our client-owned and licensed captives.

We keep it simple by doing the day-to-day tasks on-time, accurately, and without excuses. Our fee proposition is tied to value and performance targets. If we don't deliver we don't get paid.

- EXTRAORDINARY OUTCOMES -

OUR VISION & MISSION

Amethyst Captive Insurance Solutions is a high quality captive insurance consulting and management firm with a national focus. We will be a recognized quality leader in our industry.

ACIS emphasizes forging long term strategic partnerships focused squarely on client needs. We recruit and train talented professionals that share Amethyst's passion to deliver exceptional client service in an open, team-oriented environment. Our people understand how their roles impact business performance.

Amethyst is a great place to work for professionals who want to excel and be part of a firm that makes a difference in their community and the industry.

Amethyst
CAPTIVE INSURANCE SOLUTIONS

Quality Services by Quality People

**CLIENT
FOCUS**

150 Bank Street, Suite 201
BURLINGTON, VT 05401
802-735-1682
info@acisvt.com

www.ACISVT.com

Amethyst Captive Insurance Solutions
150 Bank Street, Suite 201
Burlington, VT 05401
802-735-1682
info@acisvt.com



THE AMETHYST EDGE

OUR PROFESSIONALS HAVE A REPUTATION OF DELIVERING SUPERIOR CLIENT SERVICE

FEASIBILITY & CHECK-UP SERVICES

- Project scope aligned to organizational (parent or group) goals through inquiry
- Review current risk finance & insurance programs
- Identify key risks/lines/layers suitable for captive
- Data collection & sharing with client team
- Collaboration with expert client resources
- Quantitative analysis – economic, financial, capital structure, cash flow impact
- Qualitative analysis – administrative, domicile selection, compliance, cautionary measures
- Next steps...

MANAGEMENT SERVICES

- Formation & licensing
- Policy/Underwriting administration
- Regulatory reporting & compliance
- Board & committee coordination
- Accounting & finance reporting
- Dynamic modeling & trend analysis
- Outside expert interface - Broker, Auditor, Actuary, Tax Adviser, Risk Manager
- Tailored benchmarking\observations geared for management & Board decision making

AMETHYST Strives To Be An Extension Of Your Team

Q Why is independence important in choosing your captive manager?

A Amethyst was formed in response to an industry need for accessible captive services that are free of bias. We work with all outside captive experts to promote decisions solely in the best interest of our clients.

Q Why do I need to engage a captive manager?

A Domiciles require licensed captives have an approved manager. As a logical extension of the client team, Amethyst adds value by filling the knowledge gap between our client expertise and Amethyst professionals' depth of experience.

Q Can I purchase only the services I need?

A Our flexible service offerings allow clients to select only the services required resulting in the most cost-effective outcome. Our consultative service approach is adaptable to fit the needs of each captive's life cycle (start-up through dissolution). Our fee-for-service contracts contain performance targets with holdback provisions. If we don't deliver, we don't get paid.

Q How does Amethyst ensure regulatory, Sarbanes-Oxley, and private client internal control standards are met?

A Our compliance processes and state-of-the-art IT and communications platform are built to meet and exceed the industry standards. As seasoned professionals with 30 years combined experience, the founding principals were instrumental in building and managing one of the largest publicly held captive management practices.